MEDIA INFORMATION 2023

Verkehr

INTERNATIONALE WOCHENZEITUNG SEIT 1945

WE REPORT ABOUT WHAT KEEPS BUSINESSES MOVING!



The international bi-weekly newspaper **Verkehr** reports on transport, warehousing, logistics, transport policy and business, infrastructure, freight forwarding, shipping (trade and industry) and management. We provide an information and knowledge platform for everyone working in the transport and logistics sector. We specialise in freight transport by road, rail, water and air.

In recent decades, the international weekly newspaper **Verkehr** has built up a strong network of readers from the worlds of business, politics and science.

Our target audience comprises first and second management levels and professionals working in transport, shipping and logistics companies, the public sector, associations and special interest groups, universities, universities of applied sciences and secondary vocational schools. Our readers are highly educated and interested in subjects such as digitalisation, innovation and advances in technology.

Thanks to carefully targeted alliances with events in the sector (trade fairs, conferences, etc.) and by organising events ourselves we have been able to continually expand our network while at the same time delivering maximum added value to our readers.

Advertising customers are interested not only in a magazine's reach but also in the quality of its readers.

Current partnerships with events and organisations including

- Advantage Austria
- AustrianStartups
- BVL Österreich- Austrian Logistics Association
- FGL Forum Green Logistics
- Austrian Retail Association (Handelsverband Österreich)
- LogiMAT, Messe Stuttgart
- transport logistic, Messe München
- VNL Association for Network Logistics

We are also a proud "Multiplicator" of the umbrella brand **Austrian Logistics**



Print circulation and publication interval: 9,500 copies plus special supplements, every second Friday

Our e-paper edition is also currently available at:



Free of charge: subscribers need only enter their unique subscriber number when registering with Austria-Kiosk.

Available free of charge to users of WIFI networks including: ÖBB – all Railjets, about 80 Cityjets (regional transit), all CATs; GKB – Graz-Köflacher-Bahn (regional rail line); AKH – Vienna General Hospital; AK – Chamber of Labour; Vienna city libraries; Austrian National Library; Sparkassen Versicherung AG; Austria Trend Hotels

62 % OF ALL MANAGERS READ TRADE MEDIA

People in the group of opinion leaders and those with strong purchasing power are frequent readers of newspapers and magazines and have a positive image of such publications. 62% of opinion leaders read newspapers to keep abreast of current affairs.

(Source: Dentsu Aegis Network Survey)

WE GET YOUNGER AS WE AGE!

A magazine which has been in existence since August 18th 1945 wants to become younger? This may sound funny at first, yet it is far from being a joke. The reality is this: we have to increasingly incorporate the views of the younger generations (they are the future of logistics). The international bi-weekly newspaper **Verkehr** has been a bellwether since its inception, registering each and every trend and movement and publishing them in print. And the current trend is decidedly towards sustainability, digitalization – and new communication channels.

The industry is about to transform itself. Legal requirements and the wishes of customers, but also the proactivity of enterprises necessitate turning away from fossil fuels and towards alternative power systems in road transport. Other modes of transport, such as air and sea, also have to deal with decarbonization and are beginning to move towards hydrogen-based motive power. Route optimization is a further key word. The industry is becoming intermodal (road-rail). We are too (print-online)! We would like to accompany this transformation by introducing ,green topics' throughout the year, as well as by launching new formats which we will use to focus on sustainability or carbon neutrality.

In 2020 we already changed the frequency of publication to reduce our CO_2 emissions and thus our impact on the environment. Instead we began to concentrate on exclusively digital content: web, social media, newsletters and even TikTok. As Reipl's law states: no new type of media ever completely replaces an existing type. We think in terms of ,as well as 'rather

than ,instead of '! Of course we notice the increasing number of hits on our web presence, visits to our social media channels and the downloads of our electronic journal. This spurs us on to increase our digital activities further. But it does not mean that we will neglect our print issues – on the contrary!

According to a Statista poll commissioned by next-Media. Hamburg in 2018, 50% of Germans disagree with the statement that print media will have disappeared in ten years' time. Especially the age group over 30 believes in their survival. The under-30s predict the impending disappearance of print media, but only just. Things look somewhat different when we look at print products separately: 53% of the 18-to-29-year-olds are of the firm belief, that specialist magazines will remain.

What does all this mean for you directly? It means that the international bi-weekly newspaper **Verkehr** – accepted by the industry as a market leading print medium – will remain your trusted partner in 2023 and beyond. Both editorially and for advertising. In print, online and on TikTok.

We take our 78-year history to be a mandate to continue giving our readers an added value.



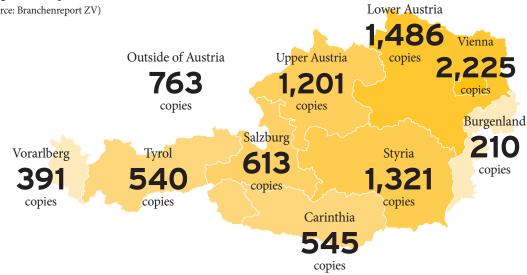




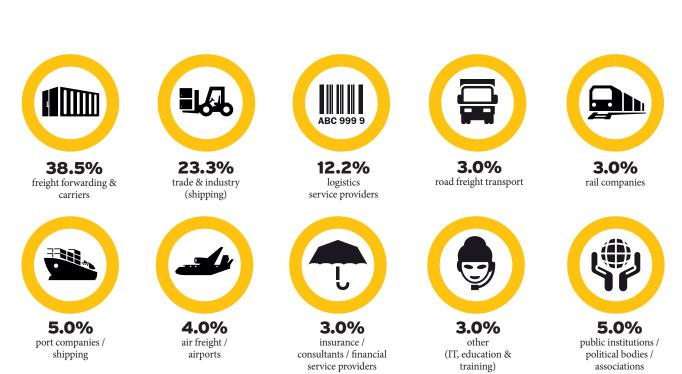


GEOGRAPHIC DISTRIBUTION

Austria is the logistics hub of Central, South East and Eastern Europe. Here 11,000 businesses with 160,000 employees generate revenues of EUR 33.6 billion. This figure includes direct added value amounting to EUR 8.6 billion. Every logistics sector employee secures as many as 3.5 jobs in the economy at large, while every euro of value created by the logistics industry generates up to EUR 4.11 for the Austrian economy. (Source: Branchenreport ZV)



DISTRIBUTION STRUCTURE











AUSGABE	ET	SCHWERPUNKT	EVENT	SPECIAL
1-4	20.01.23	Car transport and logistics Trends 2023		
5-6	03.02.23	Contract logistics Reefer logistics	Fruit Logistica 08.02. – 10.02.23, Berlin	
7-8	17.02.23	Sea freight partner Adriatic ports	Forum Verkehr 28.02. – 01.03.23, Vienna	INTERMODAL
9-10	03.03.23	Commercial vehicles / Customs Digitalisation	BeSt ³ Messe 02.03. – 05.03.23, Vienna	FAHRPLAN EDUCATION & CAREER
11-12	17.03.23	Rail logistics Rail innovations		RAIL NEWS
13-14	31.03.23	Commerce logistics Logistics hub Styria		
15-16	14.04.23	Logistics hub Eastern Europe Air freight	LogiMAT 25.04. – 27.04.23, Stuttgart	
17-18	28.04.23	Logistics hub Germany Oversize-load partners	transport logistic 09.05. – 12.05.23, Munich	TRANSPORT LOGISTIC
19-20	12.05.23	E-commerce / Parcel lockers Top-KEP service provider	38. BVL-Logistik-Dialog 25.05 – 26.05.23, Vienna	
21-22	26.05.23	Logistics hub Asia International port management	Break Bulk Europe 06.06. – 08.06.23, Rotterdam	PORT ROUNDUP
23-24	09.06.23	Logistics hub Upper Austria / Women in logistics / Logistics innovations	30. VNL Öster. Logistik-Tag 20.06 – 21.06.23, Linz	
25-30	23.06.23	Inland water transport / Inland ports Raw materials logistics	Österreichischer Exporttag 21.06.23, Vienna	INTERMODAL
31-35	25.08.23	Logistics real estate Logistics hub Lower Austria	Forum Green Logistics September, Wien	
36-37	08.09.23	Commercial vehicles / Fleet management Urban logistics / Logistics hub Vienna		RAIL NEWS FAHRPLAN EDUCATION & CAREER
38-39	22.09.23	Nustainable logistics / Circular economy Hydrogen	Tag des Handels 05.10. – 06.10.23, Gmunden	GREEN LOGISTICS
40-41	06.10.23	Logistics hub Southern Europe Digitalisation	Deutscher Logistik-Kongress 18.10. – 20.10.23, Berlin	INTERMODAL
42-43	20.10.23	Production logistics / Warehouse logistics Logistics hub Turkey		
44-45	03.11.23	Logistik-Wahl 2023 Top international logistician	Logitrans November, Istanbul	LOGISTIK WAHL
46-47	17.11.23	Specialized logistics / Construction logistics Logistics hub "Servus-Raum"		RAIL NEWS
48-53	01.12.23	Hinterland operations 2023 in retrospect		INTERMODAL

ADVERTISING THAT WORKS.

Reach your customers in their special area of interest. We provide in-depth information about a range of specialist fields, including research findings, rankings and new technical developments.

GREEN LOGISTICS

1 issue A YEAR

- News about sustainable, environmentally friendly and resource-efficient transport and logistics systems
- Trends, best practices, infrastructure, technologies, alternative drive systems
- Emissions reduction and the challenges posed by urban logistics

INTERMODAL

4 issues A YEAR

- Useful information on combined rail/road/water transport
- New intermodal connections
- New infrastructure and technologies

LOGISTICS ROUNDTABLE

3 to 4 issues A YEAR

- Discussion summary
- Current focus topics
- Panel of experts around one table

81% of readers get information from industry print publications.

RAIL NEWS

3 issues A YEAR

- Developments in the rail sector in Austria and abroad
- Economic trends, innovations in technology
- Transport policy trends and developments in infrastructure

Newspaper and magazine advertising is not only a source of inspiration – print ads also direct readers to online links with your products.

PORT ROUNDUP

1 issue A YEAR

In-depth information on all seaports of significance for Austrian export trade as well as with port rankings.

NEW: FAHRPLAN

1 issue A YEAR

- Focus on "Apprenticeship & Qualification" (spring) and "Career & Professional development" (autumn)
- Employer branding.











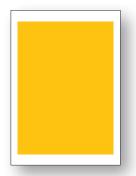






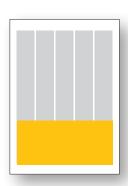


A3 FULL PAGE



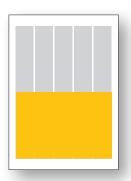
1/1

260 x 360 **€ 7,100** 297 x $420^{1)}$



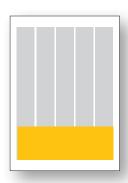
1/3

260 x 120 **€ 3,550** 297 x 140¹⁾



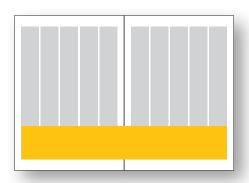
1/2

260 x 180 **€ 4,930** 297 x 210¹⁾



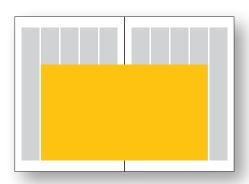
1/4

260 x 90 297 x 105¹⁾ **€ 2,980**



DOUBLE PAGE STRIP

557 x 90 594 x 120¹⁾ € 4,990

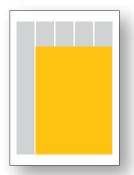


TUNNEL

451 x 260 € **7,990**

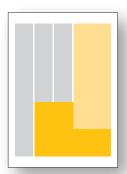
Advertising is most effective in a serious setting. Credibility and trust are key factors here.

A4 JUNIOR PAGE



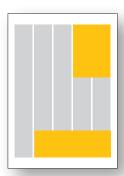
1/1 A4 JP

207 x 293 **€ 4,930**



1/2 A4 JP

207 x 147 € **3.550** 101 x 286



1/4 A4 JP

207 x 73 **€ 2.150** 101 x 143

ADVERTORIAL

Impress your (future) customers with an article in the fitting topical issue. We will portray your enterprise as well as your products and services..

Your advantages:

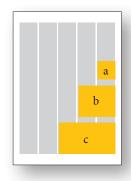
- You are showing expertise.
- Your information is disseminated.
- Maximum attention and spread.
- Embedding in the appropriate topic.
- Published in print and online.

You may use all sizes in the shape of an advertorial.





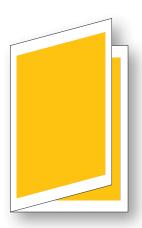
COVER



SPECIAL FORMATS

COMMERCIAL SUPPLEMENT

Special project developed jointly with our editorial staff – designated as "Payable supplement".



A3 4-page sheet **€ 14.390**

In short: ads and publicity in the international weekly **Verkehr** work!

FLYING PAGE



Front page: 148 x 420 Back page: 297 x 420 Paper weight: 70 g, 135 g on request

€ 7.990

The top-performing position for your image advertising. And the option of combining with content inside the magazine on special products, new services, etc.



Full cover wrap 297 x 420 printed both sides

€ 12.590

67 % read the print as well as digital editions - both channels are equally popular.

With **Verkehr** you reach every decision-maker in your target group. It is the most widely read source of professional information for the industry.

SUPPLEMENTS

- · Product promotion
- Trade fair and event information
- Choose a full or partial supplement and regional, national or international distribution



per 1,000 copies up to 20 g up to 40 g € **390** € **460**

BANDEROLE

Perfect for announcing product launches and promotions and for events and conferences: Banderoles let you place your advertising where it will definitely be seen.



420 x 70 € **6.590**

MARKETPLACE

verkehr.co.at/Marktplatz

Are you looking for well qualified staff and want to present the right image to potential candidates? Or are you looking for specific business opportunities? Do you have warehouse or office space to let? Or do you have industrial land for rent or for sale?

ONLINE- + PRINT PACKAGE PRICE € 590

Take advantage of our weekly Marketplace section with double advertising power – online + print!

- Especially for the transport and logistics sector
- · Cost-effective, versatile and tailored to your needs
- Online listing at www.verkehr.co.at/marktplatz for one month incl. company logo and image
- Print listing in size 3 (48 x 40 mm, c. 330 characters) in five consecutive issues of the international weekly Verkehr; placed every first Friday in the Marketplace section or in the text

SECTIONS

- Job opportunities
- Real estate
- Business opportunities
- Buying and selling
- Rental

Text ads, per week/date of publication: single or multiple columns on request

Box number option on request Details at marktplatz@verkehr.co.at

Readers reliably receive key information about the transport and logistics industry, including a news summary and selected stories on special topics – **daily**!

Monthly statistics: 12.000 clicks (+ 11%) 5.200 unique users (+ 8%) Average visit lasts 2:40 min. 139% more visits via social media!





	PIXELS	1 MONTH	3 MONTHS	6 MONTHS	12 MONTHS		
O Super header banner (top)	728 x 90	€ 880	€ 2.050	€ 3.590	€ 4.990		
Sky scraper right	160 x 600	€ 780	€ 1.690	€ 2.290	€ 3.990		
3 Half-size banner	320 x 82	€ 670	€ 1.490	€ 1.850	€ 2.990		
① Content ad	300 x 250	€ 690	€ 1.890	€ 2.890	€ 4.690		
5 News banner	728 x 90	€ 690	€ 1.890	€ 2.890	€ 4.690		
3 Billboard banner	970 x 250	€ 990	€ 2.890	€ 4.690	€ 6.990		
Advertorial promotion		€ 690	€ 1.390	-	-		
max. 1.500 characters incl. spaces, max. 2 photos							
O Advertorial promotion XL	€ 1.590	€ 2.990	-	-			
max. 5.000 characters incl. spaces, max. 4 photos, incl. 1 x newsletter promotion							

Both online at verkehr.co.at – presenting carefully prepared current news items on an ongoing basis – and via LinkedIn – where we report on current events: we report about what keeps businesses moving!

NEWSLETTER

+80 % mehr Zugriffe auf verkehr.co.at durch den Newsletter

Over 5.200 leader from transport, shipping and logistics companies, the public sector, associations and universities receive our newsletter every friday, with an averga opening rate of: 24,3 %.



FORMAT	1x	ab 3x, á	ab 5x, á	
Newsletter banner (non-moving) 680 x 160 px	€ 840	€ 680	€ 570	
Newsletter promotion approx. 400 characters + image	€ 790	€ 520	€ 380	
Branded newsletter excl. max. 3.000 characters incl. spaces, max. 2 images	€ 1.890	on request	on request	

SOCIAL MEDIA

FORMAT	1x	ab 3x, á	ab 5x, á		
Facebook-Post	€ 390	€ 320	€ 280		
LinkedIn-Post	€ 390	€ 320	€ 280		







A marketing mix is vital in times that are constantly changing. Take advantage of the opportunity to utilise the many options offered by cross-media advertising. We regularly partner with a wide range of trade fairs and conferences and enjoy an excellent reputation as organiser of a number of industry events. Cross media in various combinations. Cooperating in an event lets you showcase your business and enhance your image.

LOGISTICS AWARD

TWO-MONTH CAMPAIGN INCL. ONLINE VOTING

Every year since 2012, we have awarded the distinction of **Logistics Manager of the Year** to honour outstanding individuals who make exceptional contributions to logistics – particularly in economics, ecology, flexibility and innovation. Since 2016 **Verkehr** has also been awarding the **Logistics Startup of the Year** prize in recognition of highly creative, forward-looking concepts. 2018 Verkehr also started awarding the **Logistics Brand of the Year** prize.

Candidates for the Logistics Manager of the Year and Logistics Startup of the Year awards are proposed by our advisory panel and by nominations. The candidates are assessed by a jury made up of eminent representatives from business, research, associations and public institutions. During the campaign period, which starts eight weeks before the awards ceremony itself, our readership has an opportunity to vote online for their logistics manager and logistics startup of the year. The overall winner is determined based on jury and reader votes.

Visit verkehr.co.at for details.

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The official awards ceremony is held in the 4th quarter of the year. By participating, you reach first and second-level management in industry, trade and logistics! And you are a partner in one of *the* top networking events within the logistics industry!

EVENT PACKAGE

	€ 1.790	€ 5.890	€ 8.990	€ 11.990
Banner in monthly Verkehr newsletter (once)	X	X	X	X
Banner displayed online from start of online voting (2 months)	х	Х	x	x
Logo on printed materials, in ads, online and at event	х	Х	x	x
Ad(s) in the special event issue and/or prior issue of Verkehr		X	x	x
On-site exhibition space		X	x	x
Advertising materials incl. flyers available on site		X	X	X
Logo displayed on prize as main sponsor				x
	4	3	2	1

The diversity of your network is your winning card - not the number but the quality of contacts determines effectiveness.

LOGISTICS ROUND TABLE

PANEL DISCUSSION AND SUMMARY REPORT

In addition to regular annual events, as of 2014 we have been spotlighting special current topics. Several times a year we invite experts to our Logistics Round Table to discuss current issues, with the discussion published afterwards in a separate special issue. The intention is to stimulate public discussion and create greater awareness of the issue.

As a partner in the cooperative event and by participating in the discussion, you profit from wide exposure:

- broad, independent coverage in the print edition (4–6 A3 pages)
- Circulation: 10,000 copies
- + 100 additional copies for direct distribution
- Online coverage at verkehr.co.at and via our social media channels
- You are an advertising partner in print issues and online, with a 260 x 50 mm "beam" under related topics
- Organisation of venue and refreshments at event, incl. business lunch
- Use of images for your advertising (Verlag Holzhausen retains rights)

Printing cost contribution

€ 2.220





Want to reach industry decision-makers? Want to make effective and productive use of our network? Then support our events as a cross-media partner.

We would be pleased to answer questions and provide prices and details of our cross-media projects.

Contact:

Norbert Eisner, Tel. +43 (0)1 740 95-552 oder norbert.eisner@verlagholzhausen.at

Silvija Stevanovic, Tel. +43 (0)1 740 95-562 oder silvija.stevanovic@verlagholzhausen.at

INFORMATION

Magazine format

297 x 420 mm

Type area

260 x 360 mm

Colour profile

Iso Coated v2

Paper quality

70 gsm Royal Print matt

Ad closing

8 days before publication date

PRINTING REQUIREMENTS

Printable PDF/X-4 files in 4c min. 300 dpi Plus 3 mm bleed where required by subject

Alternatives to Apple software:

InDesign, Illustrator, Photoshop
Please provide any images (300 dpi)
and fonts used.
The publisher assumes no liability
for hue deviations within
the tolerance range.

TERMS OF PAYMENT

30 days net
Prices net
Print: plus 5% advertising tax, 20% VAT.
Online: plus 20% VAT
VAT No.: ATU51587509

ONLINE REQUIREMENTS

Option of animated gif, jpg, png or in HTML5, linked with customer URL and static or animated.
Rolling banners displayed at www.verkehr.co.at.

Other formats available on request.

All forms of digital advertising can be booked on a monthly basis.

Advertising rates valid from 1 January 2023

Media consulting & marketing

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The general conditions of Verlag Holzhausen GmbH apply. These may be found at: verkehr.co.at/agb/

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